

Answering Service Script For Calls From Sellers

Date _____

Time _____

Source of information _____

Name _____

Address _____

Phone _____

What is your loan balance? _____ Payment? _____

Does your loan require qualifying? _____

What are you asking for the house? _____

If we were to have your house appraised, what do you think it would be worth? _____

When would you like to close? _____

Does the house need repairs? _____

How many bedrooms and bathrooms? _____

What is the approximate square footage? _____

What is the construction? _____

Are you offering any terms? _____

Would you consider a lease option if we can't buy if we guarantee your payments and maintenance?

Would you like to hear more about our lease option plan? _____

Thank you for calling. Mr./Ms. _____ will be back in touch with you shortly to discuss several possible options to purchase.